

ARBOR Company Profile

Building Connected Industry, Making Industry Connected

www.arbor-technology.com

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CEO

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About ARBOR Group

ARBOR
磐儀科技

AMobile
磐旭智能

ACloud
磐雲智能

Enabling Data Driven Operation

ARBOR is a global provider of dedicated industrial IoT computing and mobility solutions. ARBOR offers comprehensive system integration, customer-centric design services, embedded systems, automation products, and global logistics support. We cooperate closely with our partners to develop complete solutions for a wide array of applications across a diverse range of industries. Our mission is to enable an intelligent planet by providing mobility and embedded computing products that make working and living smarter. With ARBOR, there is no limit to how smart your business can be!

Milestones

ARBOR

ARBOR was founded in 1993, ARBOR provides one-stop service (design/produce/client service).

1993



TAIWAN
STOCK EXCHANGE
Stock Listing
(3594)

MEDIA TEK

Joint venture with MediaTek to establish AMobile, focus on IIoT development

AMobile

2013

wistron

We cooperate with Wistron and create a strategic alliance. We work together on DMS/EMS projects.

2014

Founded ACloud, focus on IIoT Solutions

ACloud

2017



AIoT Smart medical solution will provide medical staff to do the blood work much quickly and easily.

2019



With medical and thermal camera technology, we work together with Microsoft to provide a one-stop body temp. and AI faces mask-detecting solution in advance.

2020

7 Taiwan Excellence Awards

GOOD DESIGN AWARD 2017
red dot award 2017 winner industrial design

TAIWAN EXCELLENCE 2018

BC AWARD BEST CHOICE AWARD Green ICT

World's first 3-in-1 explosion proof handheld device, winning multiple awards

2021

Professional Nursing Terminal M1923 received 2021 Taiwan Excellence Award



TAIWAN EXCELLENCE 2018

First Rugged 5G Industrial Handheld Device



Unibody designed Fever & Mask Screening Solution S409



Global Sales Network



Industrial IoT Solutions

IIoT Handheld & Mobile Devices



POS Terminal



Retail Terminal



In-Vehicle Tablet



Mobile Tablet



Explosion Proof Handheld



5G Handheld



Inspection Assistant

Medical Computing



Embedded Boards



Professional Nursing Station



Bedside Infotainment



Temperature Screening



Fever & Mask Screening



Healthcare Wristband

Industrial Panel Computers



Stainless 16:9



16:9 Panel PC



4:3 Panel PC



Slim 10inch Panel PC



Slim 5inch Panel PC

Industrial Automation



Automation Controller



Modular Designed Controller



Machine Vision



Vehicle Computing



Din-Rail Controller



Digital Signage Player



Edge Computing

Embedded Boards



COM Express



ETX



Qseven



PC-104



3.5" Single Board



EPIC



Slot Computing



Mini-ITX



Micro-ITX

Awards & Industry Recognitions



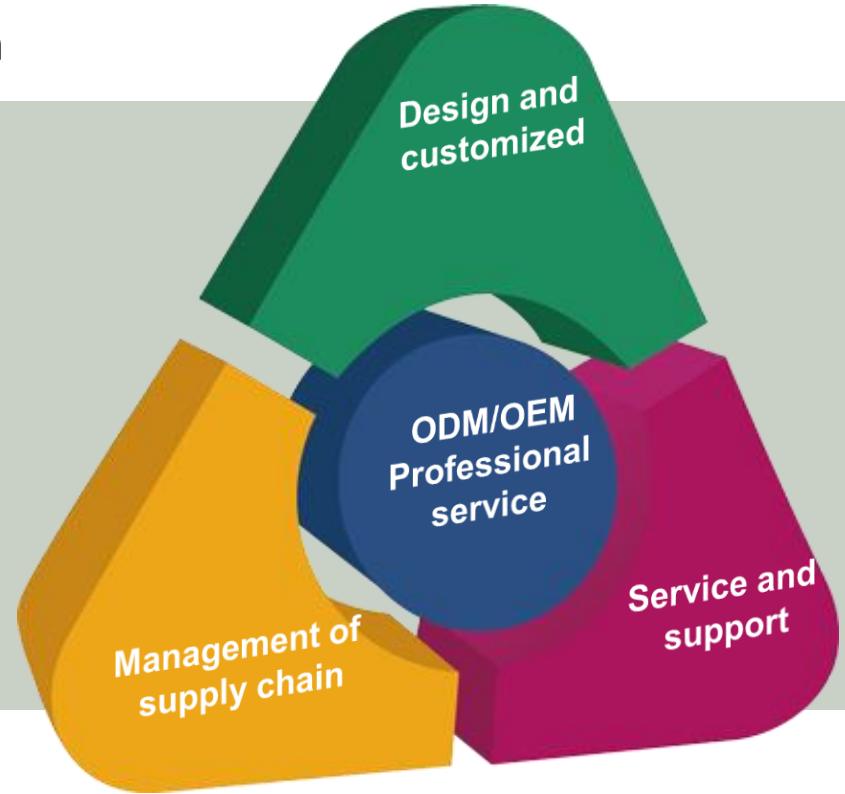
Awards | Product Awards | Partner Recognition

Experienced in Customization

Flexibility · Real-time · Innovation

Design & Manufacturing Service

- **30 years of IIoT experience**
- Provide the product development of customers systematic, customized and ability to respond quickly to market
- Provide instant OEM/ODM service and help our client to maximize business success



Our Smart Factory

The Modern MES system integration of smart factory in ARBOR is to achieve the control target automated, analyze big data, raise the production quality and customer satisfaction, and decrease the producing cost.

From the Importing > Registering > Material issuance > Producing > Quality control > Exporting. All procedures can be controlling, recording, and tracking.



War Room – Monitor the production status

Raw Material Board – Monitor the status of material

Productivity Board

Environment Monitoring Board – Monitor the humidity and air quality

Facial Recognition System – Clock in/out, Personnel control

Full ISO Standardization

We are committed of providing high quality products



2022 Q1~Q3 Consolidated Results Summary

Unit:NT\$K

Result

Q1~Q3:Revenue set Arbor's new record.

Q1~Q3: EPS NT\$1.09 was increasing 263% from last year.

Revenue

Q3: 456,250 Annual Growth 91,636

YoY:+25%

Q1~Q3: 1,207,495 Annual Growth 138,669

YoY:+13%

Net Income to Parent

Q3: 59,092 Annual Growth 59,283

YoY: +31038%

Q1~Q3: 93,916 Annual Growth 93,214

YoY:+13278%

EPS

Q3 EPS:NT\$0.64 Annual Growth NT\$0.643

YoY:+24860%

Q1~Q3 EPS:NT\$1.09 Annual GrowthNT\$1.08

YoY:+10800%

2022 Q1~Q3 Revenues by Region

Unit:NT\$ Thoursand	2022Q1~Q3		2021Q1~Q3		YoY	Notes
ARBOR Total	1,207,494		1,068,826		13.0%	The ranking of regional revenues were Asia, Europe, North America, Taiwan in order. <div data-bbox="1286 449 1676 869" data-label="Figure"> <p>REGION</p> <ul style="list-style-type: none"> Asia: 41% Europe: 30% North America: 24% Taiwan: 5% </div>
Europe	361,764	30.0%	252,041	23.6%	43.5%	
North America	287,821	23.8%	246,203	23.0%	16.9%	
Asia	491,618	40.7%	348,439	32.6%	41.1%	
Taiwan	66,291	5.5%	222,143	20.8%	-70.2%	

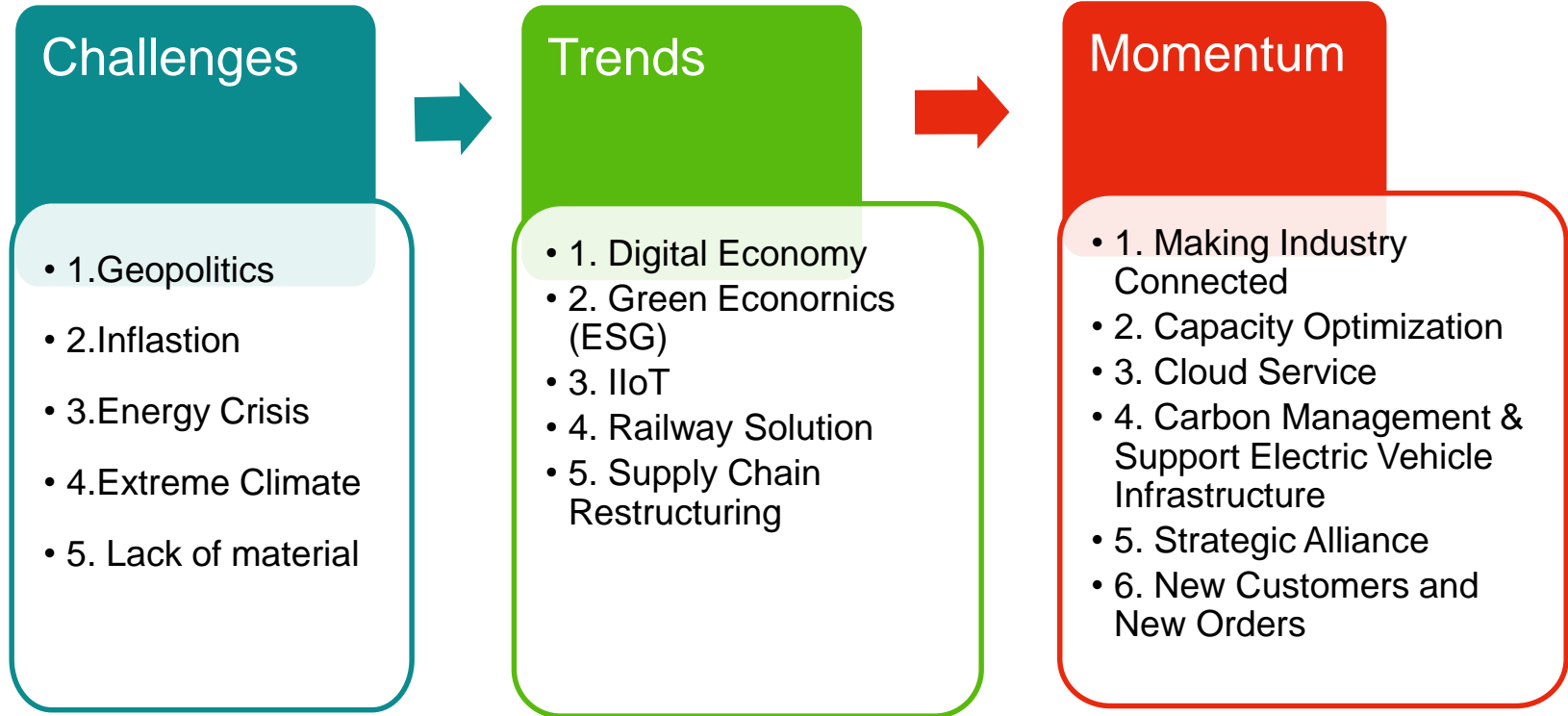
3Q22 Financial Result

Unit:NT\$ Thousand	3Q2021	2Q2022	3Q2022	QoQ	YoY	Notes
Revenues	364,614	423,311	456,250	8%	25%	Both of Revenue and Gross profit had nice performance in the 3Q2022, also the Operating Profit Margin was strongly increasing.
Gross Profit	83,233	121,879	140,477	15%	69%	
Gross Margin%	22.8%	28.8%	30.8%	2ppt	8ppt	
Operating Expenses	-82,126	-95,905	-110,288	15%	34%	
Operating Profit	1,107	25,974	30,189	16%	2627%	
Operating Profit Margin%	0.3%	6.1%	6.6%	0.5ppt	6.3ppt	
Interest income/(expense), net	-3,919	-3,771	-4,061			The 3Q2022 Non-operating income (gain) were from both of US Dollars foreign exchange gain and the settlement of foreign exchange SWAP.
Exchange gain/(loss), net	3,698	-8,577	28,002			
Other income/(expense)	-477	10,057	24,020			
Tax Expenses	-735	-4,467	-19,923	346%	2611%	
Net Income (Loss)	-326	19,216	58,227	203%	17961%	
Net Income (Loss) to Parent	-191	20,941	59,092	182%	31038%	
EPS(NT\$)	0.00	0.24	0.64	174%	24860%	EPS was NT\$0.64 in the 3Q2022, +174% of QoQ and +24860% of YoY.

2022 Q1~Q3 Financial Result

Unit:NT\$ Thoursand	2022Q1~Q3	2021Q1~Q3	YoY	Notes
Revenues	1,207,495	1,068,826	13%	Both of Revenue and Gross profit had nice performance in the first three quarters of 2022, also Gross Margin was 3.3% increasing.
Gross Profit	352,159	276,727	27%	
Gross Margin%	29.2%	25.9%	3.3ppt	
Operating Expenses	-298,533	-271,466		
Operating Profit	53,626	5,261	919%	
Operating Profit Margin%	4.4%	0.5%	3.9ppt	
Interest income/(expense), net	-12,062	-11,756		The Non-operating income (gain) were from both of US Dollars foreign exchange gain and the settlement of foreign exchange SWAP.
Exchange gain/(loss), net	36,961	-5,455		
Other income/(expense)	40,213	10,345		
Tax Expenses	-27,950	2,164	-1392%	
Net Income (Loss)	90,788	559	16141%	
Net Income (Loss) to Parent	93,916	702	13278%	
EPS(NT\$)	1.09	0.01	10800%	EPS was NT\$1.09 in the first three quarters of 2022 , +10800% of YoY.

ARBOR Transformation & Upgrade



ARBOR Transformation & Target

- ▶ **1. Enabling industry connected service company (Five branches 、 Smart factory 、 Software drives hardware industrial application products)(2022)**
- ▶ **2. Form alliances with strategic partners, optimize corporate constitution and competitiveness(A+E+M+G)(2023)**

Thank You

